



DEPARTMENT OF WATER SUPPLY • COUNTY OF HAWAII

345 KĒKŪANAO'A STREET, SUITE 20 • HILO, HAWAII 96720

TELEPHONE (808) 961-8050 • FAX (808) 961-8657

**NOTICE & REQUEST FOR SOLE SOURCE**

**TO:** Keith K. Okamoto, P.E.  
Chief Procurement Officer

**FROM:** Hilo Operations Division  
Division/Branch

*Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:*

1. Name of Vendor / Contractor / Service Provider & Contact Information (Address, Phone, etc.):

Optimal Controls LLC / 94-1388 Moaniani St. #241, Waipahu, HI 96797 / 808-226-3799

2. Amount of Request / Contract (if exceeding \$100,000.00, attach complete cost & pricing analysis):

\$ 6,322.51

3. Description of goods, services, or construction to be procured (attach additional sheet if necessary):

Replacement clutch assembly for a Seepex NS 70-24 pump.

4. Term of Contract (shall not exceed 12 months), if applicable:

From: \_\_\_\_\_ To: \_\_\_\_\_

5. Prior Sole Source Ref. #:

6. Describe in detail the following (attach additional sheet if necessary):

a. The unique features, characteristics, or capabilities of the goods, services or construction:

The clutch assembly on the existing Seepex NS 70-24 pump failed and needs replacement. The parts need to be exact replacements to work with the pump.

b. How are these unique features, characteristics or capabilities essential to the Department:

Having the working sludge pump is essential for proper handling of the sludge byproduct from the Waimea Water Treatment Plant's filtration process.

*...Water, Our Most Precious Resource...Ka Wai A Kāne...*

The Department of Water Supply is an Equal Opportunity provider and employer.

7. Describe the efforts and results in determining that this is the only vendor / contractor / service provider who can provide the goods, services or construction (attach additional sheet if necessary):

Optimal Water is the sole source distributor for Seepex parts in Hawaii.

8. Alternate Source. Describe the other possible sources for the goods, services, or construction that were investigated but did not meet the Department's needs (attach additional sheet if necessary):

No alternative sources are available for these parts.

9. A list of agency personnel, by position, who will be involved in the approval process and administration of this contract and/or conducting and managing this procurement:

Name	Position	Involvement in Process	
Dillon Kodama	Mechanical Engineer III	<input type="checkbox"/> Approval	<input checked="" type="checkbox"/> Administration
Gregory Goodale	Chief of Operations	<input checked="" type="checkbox"/> Approval	<input type="checkbox"/> Administration
		<input type="checkbox"/> Approval	<input type="checkbox"/> Administration
		<input type="checkbox"/> Approval	<input type="checkbox"/> Administration

10. Direct inquiries to:

Department:	Water Supply
Contact Name:	
Phone Number:	
Fax Number:	

11. *I certify that the information provided above is, to the best of my knowledge, true and correct.*

  
Division Head Signature

6/2/25  
Date

**For Administrative Use Only**

12. Date Notice Posted: \_\_\_\_\_ (DWS Bulletin Board and DWS Website)

**During posting period, the Chief Procurement Officer is in the process of reviewing this request for Sole Source.**

Per Section 3-122-82(c)(2), written objections to this request to issue a Sole Source purchase shall be submitted to the Chief Procurement Officer *within seven (7) calendar days* from the above posted date.

Objections may be sent by mail, fax, or email to the Office of the Manager-Chief Engineer, Department of Water Supply:

Chief Procurement Officer's comments:

13. ☐ APPROVED ☐ DISAPPROVED ☐ NO ACTION REQUIRED

\_\_\_\_\_  
Chief Procurement Officer

\_\_\_\_\_  
Date

14. Sole Source No. 25-05 (to be completed by CSB only)

March 8, 2025

To whom it may concern,

This letter confirms that **Optimal Water** is the exclusive and sole representative for SEEPEX Inc. and all the replacement parts for sale within the state of Hawaii (Environmental projects for WWTP, WTP and plant direct sales) in our Western Municipal Territory.

No other entity may represent or sell SEEPEX® progressive cavity pumps in the territory specified above in the municipal market for water or wastewater for both projects and aftermarket sales. SEEPEX Inc. may take orders on behalf of **Optimal Water** and pay them a commission as part of our agreement.

There are copy-cat manufacturers of SEEPEX products in India and China. If SEEPEX Inc. discovers that a violation of its intellectual property rights has been made, SEEPEX Inc. will exert the full force of its legal rights against the perpetrator of the fraudulent acts in whatever venues are appropriate.

If you have any concerns or wish to discuss this situation further, you may contact this writer at any time.

Sincerely,

*John Salyers*

John Salyers  
Director of Sales  
SEEPEX Inc.

Cc: Kyle Waters

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