



DEPARTMENT OF WATER SUPPLY • COUNTY OF HAWAII

345 KĒKŪANAŌ'A STREET, SUITE 20 • HILO, HAWAII 96720

TELEPHONE (808) 961-8050 • FAX (808) 961-8657

NOTICE & REQUEST FOR SOLE SOURCE

TO: Keith K. Okamoto, P.E.
Chief Procurement Officer

FROM: Engineering - WQACB
Division/Branch

Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

1. Name of Vendor / Contractor / Service Provider & Contact Information (Address, Phone, etc.):

IDEXX Inc. 1 Idexx Dr. Westbrook, ME 04092 (800)321-0207

2. Amount of Request / Contract (if exceeding \$100,000.00, attach complete cost & pricing analysis):

\$ 5,799.96

3. Description of goods, services, or construction to be procured (attach additional sheet if necessary):

The Simplate for HPC test is an easy, rapid and accurate test for HPC (procuring 3 each Simplate for HPC pack of 25 every month of the calendar year 2026).

4. Term of Contract (shall not exceed 12 months), if applicable:

From: 01/01/2026 To: 12/31/2026

5. Prior Sole Source Ref. #:

2024-10

6. Describe in detail the following (attach additional sheet if necessary):

a. The unique features, characteristics, or capabilities of the goods, services or construction:

Simplate for HPC results correlate to those obtained with plate count agar. Simplate for HPC is easy to read and less subjective than plate count agar. There is no need for media preparation. In addition, quality control (QC) is simplified with Simplate for HPC as QC checks are only needed on a per lot basis, and not for daily media batches. With Simplate for HPC, there is less equipment to purchase and maintain.

b. How are these unique features, characteristics or capabilities essential to the Department:

The Microbiology Laboratory is only certified to use Method SM9215E Simplate for compliance HPC testing.

...Water, Our Most Precious Resource...Ka Wai A Kāne...

The Department of Water Supply is an Equal Opportunity provider and employer.

7. Describe the efforts and results in determining that this is the only vendor / contractor / service provider who can provide the goods, services or construction (attach additional sheet if necessary):

IDEXX is a wholly owned subsidiary of IDEXX Laboratories, Inc. and is the sole supplier of Simplate for HPC test kits to the Water Market.

8. Alternate Source. Describe the other possible sources for the goods, services, or construction that were investigated but did not meet the Department's needs (attach additional sheet if necessary):

We could not find any other source because this is a patented methodology of IDEXX and they are the sole supplier of Simplate for HPC test kits to the Water Market.

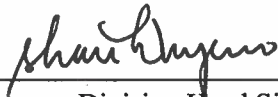
9. A list of agency personnel, by position, who will be involved in the approval process and administration of this contract and/or conducting and managing this procurement:

Name	Position	Involvement in Process	
Blayne Castillo	Water Microbiologist IV	☒ Approval	☐ Administration
Shari Uyeno	Civil Engineer VII (TA)	☒ Approval	☐ Administration
Candace Gray	Waterworks Controller	☒ Approval	☒ Administration
Keith Okamoto	Manager-Chief Engineer	☒ Approval	☒ Administration

10. Direct inquiries to:

Department:	Water Supply
Contact Name:	Blayne Castillo
Phone Number:	808-961-8670
Fax Number:	808-961-8759

11. I certify that the information provided above is, to the best of my knowledge, true and correct.



Division Head Signature

11/19/2025

Date

For Administrative Use Only

12. Date Notice Posted: **NOV 25 2025** (DWS Bulletin Board and DWS Website)

During posting period, the Chief Procurement Officer is in the process of reviewing this request for Sole Source.

Per Section 3-122-82(c)(2), written objections to this request to issue a Sole Source purchase shall be submitted to the Chief Procurement Officer *within seven (7) calendar days* from the above posted date.

Objections may be sent by mail, fax, or email to the Office of the Manager-Chief Engineer, Department of Water Supply:

Chief Procurement Officer's comments:

13. ☐ APPROVED ☐ DISAPPROVED ☐ NO ACTION REQUIRED

Chief Procurement Officer

Date

14. Sole Source No. **25-13** (to be completed by CSB only)



11/11/2025

Please accept this letter as confirmation that IDEXX Distribution, Inc. (FEIN # 35-2186625) is a wholly owned subsidiary of IDEXX Laboratories, Inc. and is the **sole supplier** of the following products to the Water Market:

Product	Sole Manufacturer	Sole Supplier in U.S. and Canadian Water Testing Markets**
Colilert* reagent	Yes	Yes
Colilert Comparator	Yes	Yes
Colilert*-18 reagent	Yes	Yes
Colisure* reagent	Yes	Yes
Enterolert* reagent	Yes	Yes
Pseudalert* reagent	Yes	Yes
Legiolert* reagent	Yes	Yes
IDEXX Vessels	Yes	Yes
Quanti-Tray* Sealer PLUS and Sealer Care	Yes	Yes
Quanti-Tray*	Yes	Yes
All Colilert Starter Kits	Yes	Yes
All 20-pack, 100-pack, and 200-pack Combo Packs	Yes	Yes
IDEXX-QC kits ¹	Yes	Yes
Quanti-Cult™ QC kit	Yes	Yes
SimPlate* for HPC test kit	Yes	Yes
HPC for Quanti-Tray* reagent	Yes	Yes
EasyDisc* HPC tests	Yes	Yes
IDEXX Water SARS-CoV-2 RT-PCR Test	Yes	Yes
IDEXX Water DNA/RNA Magnetic Bead Kit	Yes	Yes
IDEXX Water Matrix and Fecal Control Kit	Yes	Yes
IDEXX Water Internal Control	Yes	Yes
Filta-Max* <i>xpress</i> Filter modules	Yes	Yes
Filta-Max <i>xpress</i> pressure Elution station	Yes	Yes
Filta-Max manual wash station	Yes	Yes
Filta-Max filter modules	Yes	Yes
Tecta* B4 ² and Tecta service plans ³	Yes	Yes
Tecta* B16 ² and Tecta service plans ³	Yes	Yes
Tectalert* Tests (EC/TC, EC, FC, ENT)	Yes	Yes
Tecta Validation Cartridge and recertification service	Yes	Yes
UV Viewer PLUS*	Yes	Yes

** Utility, Public Health and Private labs performing environmental testing

Please note that IDEXX Distribution, Inc. was formed as a wholly owned subsidiary of IDEXX Laboratories, Inc.

Sincerely,

IDEXX Product Management

1) IDEXX-QC kits: 98-29000-01, 98-29001-01, 98-29002-01, 98-29003-01, 98-29004-01, 98-29006-01, 98-29007-01, 98-0009287-01

2) IDEXX Tecta is the only US EPA approved device for automated, presence/absence testing for drinking water.

3) Tecta Service PLUS coverage includes preventative maintenance, instrument configuration, and assessment tools which are not available outside of IDEXX.

*IDEXX, Colilert, Colilert-18, Colisure, Enterolert, Pseudalert, Legiolert, Quanti-Tray, SimPlate, EasyDisc, Filta-Max, Tecta, Tectalert and UV Viewer PLUS are trademarks or registered trademarks of IDEXX Laboratories, Inc. or its affiliates in the United States and/or other countries.