



DEPARTMENT OF WATER SUPPLY • COUNTY OF HAWAII

345 KEKŪANAŌ'A STREET, SUITE 20 • HILO, HAWAII 96720

TELEPHONE (808) 961-8050 • FAX (808) 961-8657

**NOTICE & REQUEST FOR SOLE SOURCE**

**TO:** Keith K. Okamoto, P.E.  
Chief Procurement Officer

**FROM:** Hilo Operations Division  
Division/Branch

*Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:*

1. Name of Vendor / Contractor / Service Provider & Contact Information (Address, Phone, etc.):

Promark Corporation / P.O. Box 700244, Kapolei, HI 96709 / 808-488-0599

2. Amount of Request / Contract (if exceeding \$100,000.00, attach complete cost & pricing analysis):

\$ 50,000.00

3. Description of goods, services, or construction to be procured (attach additional sheet if necessary):

Spare Continental Blower assembly inclusive of Continental Blower model 051.05, 50 HP motor, gearbox and mounting skid sized to fit existing set up for the Waimea Water Treatment Plant.

4. Term of Contract (shall not exceed 12 months), if applicable:

From: \_\_\_\_\_ To: \_\_\_\_\_

5. Prior Sole Source Ref. #:

6. Describe in detail the following (attach additional sheet if necessary):

a. The unique features, characteristics, or capabilities of the goods, services or construction:

No spare blower assembly is available at the Waimea Water Treatment Plant. Existing blower units have been continuously operating since 2020 and the loss of either blower without a spare available could compromise treatment plant operations.

b. How are these unique features, characteristics or capabilities essential to the Department:

Blower units provide pressurized air for an essential part of the treatment plant filtration process.

*...Water, Our Most Precious Resource...Ka Wai A Kāne...*

The Department of Water Supply is an Equal Opportunity provider and employer.

7. Describe the efforts and results in determining that this is the only vendor / contractor / service provider who can provide the goods, services or construction (attach additional sheet if necessary):

Promark Corporation is the exclusive distributor of Continental Blowers for Hawaii.

8. Alternate Source. Describe the other possible sources for the goods, services, or construction that were investigated but did not meet the Department's needs (attach additional sheet if necessary):

9. A list of agency personnel, by position, who will be involved in the approval process and administration of this contract and/or conducting and managing this procurement:

Name	Position	Involvement in Process	
Dillon Kodama	Mechanical Engineer III	<input type="checkbox"/> Approval	<input checked="" type="checkbox"/> Administration
Gregory Goodale	Chief of Operations	<input checked="" type="checkbox"/> Approval	<input type="checkbox"/> Administration
Amanda Quinn	Human Resources Assistant	<input checked="" type="checkbox"/> Approval	<input type="checkbox"/> Administration
		<input type="checkbox"/> Approval	<input type="checkbox"/> Administration

10. Direct inquiries to:

Department: Water Supply  
 Contact Name:  
 Phone Number:  
 Fax Number:

11. I certify that the information provided above is, to the best of my knowledge, true and correct.

Division Head Signature

4-16-26

Date

**For Administrative Use Only**

12. Date Notice Posted: APR 24 2026 (DWS Bulletin Board and DWS Website)

During posting period, the Chief Procurement Officer is in the process of reviewing this request for Sole Source.

Per Section 3-122-82(c)(2), written objections to this request to issue a Sole Source purchase shall be submitted to the Chief Procurement Officer *within seven (7) calendar days* from the above posted date.

Objections may be sent by mail, fax, or email to the Office of the Manager-Chief Engineer, Department of Water Supply:

Chief Procurement Officer's comments:

13.  APPROVED  DISAPPROVED  NO ACTION REQUIRED

Chief Procurement Officer

Date

14. Sole Source No. 2026-02 (to be completed by CSB only)

**Continental Blower, L.L.C.** 

6181 Thompson Road, Suite 200

Syracuse, NY 13206

Phone: 417-430-5130

E-Mail: [mitchh@continentalblower.com](mailto:mitchh@continentalblower.com)

Website: [continentalblower.com](http://continentalblower.com)

April 1, 2026

Subject: Sole Source for Continental Blower Products

To Whom It May Concern:

Promark Corporation and Promark Process International are the exclusive Continental Blower representatives for our multistage centrifugal blowers and exhausters located in the Hawaiian Islands, Guam, and Micronesia. Markets include both municipal and industrial water and wastewater treatment.

Should you have any questions regarding this information, feel free to contact me at any time.

Best Regards,

*Mitch Hylan*

Mitch Hylan, P.E.

Director

**Continental Blower, LLC**