



DEPARTMENT OF WATER SUPPLY • COUNTY OF HAWAII

345 KEKŪANAŌ'A STREET, SUITE 20 • HILO, HAWAII 96720

TELEPHONE (808) 961-8050 • FAX (808) 961-8657

**NOTICE & REQUEST FOR SOLE SOURCE**

**TO:** Keith K. Okamoto, P.E.  
Chief Procurement Officer

**FROM:** Hilo Operations  
Division/Branch

*Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:*

1. Name of Vendor / Contractor / Service Provider & Contact Information (Address, Phone, etc.):

One Source Distributors, 2846 Awaawaloa St., Honolulu, HI 96819

2. Amount of Request / Contract (if exceeding \$100,000.00, attach complete cost & pricing analysis):

\$ 90,000.00

3. Description of goods, services, or construction to be procured (attach additional sheet if necessary):

Denora (Severntrent Services - Capital Controls) chlorinators, ammoniators, reagentless analyzers and related parts

4. Term of Contract (shall not exceed 12 months), if applicable:

From: 7/1/26 To: 6/30/27

5. Prior Sole Source Ref. #:

2025-08

6. Describe in detail the following (attach additional sheet if necessary):

a. The unique features, characteristics, or capabilities of the goods, services or construction:

Denora formally Severn Trent Services (STS) - Capital Controls chlorination/chloramination equipment are proprietary & only Capital Control/Denora parts can be used for repair of such equipment.

b. How are these unique features, characteristics or capabilities essential to the Department:

The majority of all chlorination/chloramination equipment used by the department is manufactured by STS.

*...Water, Our Most Precious Resource...Ka Wai A Kāne...*

The Department of Water Supply is an Equal Opportunity provider and employer.

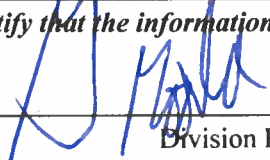
7. Describe the efforts and results in determining that this is the only vendor / contractor / service provider who can provide the goods, services or construction (attach additional sheet if necessary):  
 One Source Distributors is the exclusive distributor for Denora equipment for the State of Hawaii

8. Alternate Source. Describe the other possible sources for the goods, services, or construction that were investigated but did not meet the Department's needs (attach additional sheet if necessary):  
 No alternate option exist as One Source Distributors is the exclusive distributor for Hawaii. This request is to replace the sole source approved 8/1/25 that expires on 6/30/26.

9. A list of agency personnel, by position, who will be involved in the approval process and administration of this contract and/or conducting and managing this procurement:

Name	Position	Involvement in Process	
Greg Goodale		<input checked="" type="checkbox"/> Approval	<input type="checkbox"/> Administration
Alvin Inouye		<input checked="" type="checkbox"/> Approval	<input type="checkbox"/> Administration
		<input type="checkbox"/> Approval	<input type="checkbox"/> Administration
		<input type="checkbox"/> Approval	<input type="checkbox"/> Administration

10. Direct inquiries to: Department: Water Supply  
 Contact Name: Greg Goodale/Eileen A.  
 Phone Number: (808) 961-8790  
 Fax Number: (808) 961-8668

11. I certify that the information provided above is, to the best of my knowledge, true and correct.  
  
 \_\_\_\_\_ Division Head Signature  
 \_\_\_\_\_ 6-8-26 Date

**For Administrative Use Only**

12. Date Notice Posted: 6/16/26 (DWS Bulletin Board and DWS Website)  
**During posting period, the Chief Procurement Officer is in the process of reviewing this request for Sole Source.**  
 Per Section 3-122-82(c)(2), written objections to this request to issue a Sole Source purchase shall be submitted to the Chief Procurement Officer *within seven (7) calendar days* from the above posted date.  
 Objections may be sent by mail, fax, or email to the Office of the Manager-Chief Engineer, Department of Water Supply:

Chief Procurement Officer's comments:

13.  APPROVED  DISAPPROVED  NO ACTION REQUIRED

14. Sole Source No. 26-06 (to be completed by CSB only)  
 \_\_\_\_\_ Chief Procurement Officer \_\_\_\_\_ Date



June 15th, 2026,

County of Hawaii  
Department of Water Supply  
Subject: Sole Source Letter

Hello:

De Nora Water Technologies – formerly Severn Trent Services / Capital Controls – is the original equipment manufacturer of our line of gas feed and instrumentation products. As the OEM, we offer the only authorized repair of this equipment using the same parts that were used in the original product manufacture and test the equipment according to our ISO 9000 standards for the original equipment.

This letter confirms that our exclusive representative for the municipal market for the De Nora product for your region is: **OneSource**

Please let me know if you need additional information on this matter.

Sincerely,

*Kieran Kramer*

Inside Sales Rep.

DE NORA

Direct: (215) 997-3754 | ext 123754

E-mail: [kieran.kramer@denora.com](mailto:kieran.kramer@denora.com)

**De Nora Water Technologies, LLC**

**3000 Advance Lane**

**Colmar, PA 18915**

[www.denora.com](http://www.denora.com)

CC: <rasuega@1sourcedist.com>

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our research - your future

**DE NORA WATER TECHNOLOGIES, INC.**

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